

22233VIC

# DIPLOMA OF LEADERSHIP COACHING & MENTORING



**DEVELOP A CULTURE OF LEADERSHIP AND  
COMMUNICATION SKILLS TO DRIVE LASTING  
CHANGE WITHIN YOUR ORGANISATION.**

BE AN ASPIRATIONAL ROLE MODEL TO OTHERS

UNDERSTAND THE LATEST NEUROLEADERSHIP RESEARCH

BUILD A WORKPLACE CULTURE BASED ON COLLABORATION AND ENGAGEMENT

[WWW.FIREUP.COM.AU](http://WWW.FIREUP.COM.AU) **1300 347 387**



## IMPLEMENT A LEADERSHIP AND COACHING CULTURE WITHIN YOUR ORGANISATION

FIRE UP COACHING IS PROUD TO OFFER THIS NATIONALLY RECOGNISED QUALIFICATION, WHICH INCORPORATES THE CERTIFICATE IV IN BUSINESS AND PERSONAL COACHING (10547NAT). THE CERTIFICATE IV IS APPROVED BY THE INTERNATIONAL COACH FEDERATION (ICF) AND RECOGNISED GLOBALLY.

Current global challenges mean individuals require greater flexibility and organisations need greater expertise in their approaches to leading people.

Coaching conversations stimulate and empower others to engage and achieve meaningful results in whatever area they desire.

### WHY CHOOSE FIRE UP COACHING?

- Nationally Recognised Training Organisation RTO (#22458) specialising in coach education
- Nationally recognised dual coaching and leadership qualification (22233VIC) Diploma of Leadership, Coaching and Mentoring and (10547NAT) Certificate IV in Business and Personal Coaching
- Accredited Coach Training Provider (ACTP) with the International Coach Federation (ICF) for the Certificate IV in Business and Personal Coaching 10547NAT
- On going support and mentoring from ICF Accredited Coaches
- Licensed coaching conversation model, REACH



## LEARN TO COACH AS YOU EXPERIENCE COACHING.

### WE UTILISE TECHNIQUES AND FRAMEWORKS THAT DELIVER

- Emotional Intelligence Leadership
- Whole Brain Thinking
- Strengths Based Philosophies
- Positive Psychology
- Advanced Neuro Linguistic Programming (NLP)
- Herrmann Brain Dominance Instrument (HBDI) Profiling tool
- Emotional and Social Competency Inventory (ESCI) Profiling tool
- Leadership Neuroscience

### WHY CHOOSE THIS PROGRAM?

- Face to face training
- Learn to coach and lead as you experience it
- Cutting edge research
- Master coach mentoring
- Peer to peer support
- Exclusive leadership and coaching content
- Access to FIRE UP Coachings extensive network

“The course is thorough and sets up the start of a journey into successful coaching. The facilitators offer a huge level of experience and a delivery style that adds to success. Amazing content in an amazing course”

- 2014 FIRE UP student, **Greg**

## WHO WILL BENEFIT FROM THIS DIPLOMA?

- Organisational leaders, emergent leaders, team managers and individuals within organisations required to lead, coach and mentor
- Health and emergency professionals and personal trainers looking to deliver better health outcomes
- Individuals looking for a transformational personal development program
- Those looking for impactful face to face learning and on going peer support

## PROGRAM OVERVIEW

### LEARNING MODULE 1: FOUNDATIONS FOR POSITIVE CHANGE

Introducing the core skills needed to successfully coach and lead others, on completion you will:

- Develop an advanced awareness of how we and others think, learn and communicate
- Have positive and solution-focused communication
- Understanding thinking preferences utilising the Hermann Brain Dominance Instrument (HBDI)
- Elicit important information through advanced listening and questioning skills
- Learn powerful Neuro Linguistic Programming (NLP) techniques to transform behaviour
- Create relationships based on trust and intimacy
- Utilise FIRE UP's own Coaching conversation model, REACH

### LEARNING MODULE 2: CREATIVE PLANNING AND PRIORITISING

In learning the techniques and methodologies essential to supporting your clients or teams to plan and prioritise effectively, you will:

- Know how to access people's underutilised and unrecognised resources
- Stimulate an expansion of creative thinking and problem solving abilities in others
- Use techniques that overcome blocks to creativity and generate outstanding ideas
- Use tools that identify what is important and to plan and prioritise accordingly
- Design action plans aligned with key priorities

### LEARNING MODULE 3: VALUES EXPLORATION AND BELIEF CHANGE

Develop your skills and ability to explore the complex area of values and beliefs to achieve the most fulfilling coaching outcomes so you can:

- Understand the development and relationship of individual and organisational values and beliefs
- Identify and challenge behaviours that are incongruent with values
- Enable adoption of new behaviours in line with values
- Support individuals and groups to align and evaluate goals against values
- Use models of language patterns to create self-awareness and empowerment

### LEARNING MODULE 4: THE ACCOMPLISHED COACH

In this module you consolidate and further develop your knowledge and skills to be able to:

- Manage people's progress towards achieving goals and outcomes
- Use advanced techniques to challenge and sustain greater commitment and accountability
- Effectively promote coaching within any work environment
- Build and maintain relationships sustaining your coaching capability and practice
- Measure and continually improve your coaching capability or practice

### LEARNING MODULE 5: IMPLEMENTING COACHING INTO THE WORKPLACE

You will be required to apply your knowledge and expertise to a workplace project utilising coaching to promote a culture of learning and increased employee engagement.

Underpinning theories you will include;

- Advanced NLP to enhance your coaching capability
- Organisational culture and how to implement coaching in organisations
- Emotional Intelligence Leadership
- Positive Psychology
- Neuroscience as it applies to leadership
- 360 degree feedback by utilising the Emotional and Social Competency Inventory (ESCI)

Each learning module is delivered over 4 days face to face (20 days training)

## ASSESSMENTS INCLUDE:

- Herrmann Brain Dominance Instrument (HBDI) - In-class activity
- Module assessment questions
- Practical application of skills learnt and observed by assessment
- Book review
- In-class coaching projects
- Workplace project to introduce coaching and mentoring into your workplace/equivalent option

## UNITS OF COMPETENCY

### VU20018

Adopt a positive and flexible coaching style based on awareness of self and others

### VU20019

Establish foundations of the coaching relationship

### VU20023

Challenge client to transform limiting beliefs and behaviour and align with core values

### BSBREL402A

Build client relationships and business networks

### BSBLED501A

Develop a workplace learning environment

### PSPGOV516A

Develop and use emotional intelligence

### BSBLED502A

Manage programs that promote personal effectiveness

### PSPGOV511A

Provide leadership

### VU21399

Provide leadership in developing and implementing a coaching and mentoring plan

### PSPGOV506A

Support workplace coaching and mentoring



LEAD STAFF  
TOWARDS  
ACHIEVING  
COMMON GOALS  
AND OUTCOMES

“ Everything I was hoping for with so much more – the personal journey started, is just the beginning. Thank you ”

- 2014 FIRE UP student, **Cindy**

“ Each module broadens my world in regards to coaching ”

- 2014 FIRE UP student, **Jason**

## RPL AND CREDIT TRANSFER

Candidates may apply for special entry or credit through the Recognition of Prior Learning (RPL) Process.

Please contact us for further information and application form.

## PATHWAYS

Candidates who successfully complete the Diploma of Leadership Coaching and Mentoring (22233VIC) can continue on and complete other accredited or non-accredited education within the coaching, leadership or mentoring space. Please contact us for recommendations on future programs with FIRE UP Coaching or other providers in the industry.

## ENTRY REQUIREMENTS

Entrants should have 3-5 years of business experience including engaging, communicating and understanding relationships with others in a business context.

Entrants should also have solid writing and oral communication skills.

A photograph of two women sitting at a table in a meeting. The woman on the left is a Black woman with curly hair, wearing a white top, and is gesturing with her hand while speaking. The woman on the right is a white woman with long dark hair, wearing a dark blazer over a light top, and is smiling and listening. The background is a blurred office setting with a world map on the wall.

START YOUR  
JOURNEY TODAY

**REGISTRATION - 22233VIC  
DIPLOMA OF LEADERSHIP,  
COACHING & MENTORING 2016/17.**



PLEASE RETURN COMPLETED REGISTRATION FORM BY EMAIL, FAX OR MAIL.  
(\$1000.00 deposit required to secure booking. Instalment payments paid on completion of each module.)  
Corporates and multiple registrations, call for discounts.

**PLEASE TICK WHICH PROGRAM YOU PLAN TO ATTEND**

WHERE	MODULE 1	MODULE 2	MODULE 3	MODULE 4	MODULE 5
MELBOURNE (2 day blocks)	<input type="checkbox"/> July 25 & 26, Aug 8 & 9 (2016)	Aug 22 & 23, Sept 12 & 13 (2016)	<input type="checkbox"/> Oct 3 & 4, Oct 17 & 18 (2016)	<input type="checkbox"/> Nov 7 & 8 Nov 21 & 22 (2016)	<input type="checkbox"/> Feb 1, Mar 1, March 29, April 26 (2017)
MELBOURNE (4 day blocks)	<input type="checkbox"/> Oct 10 - 13	<input type="checkbox"/> Nov 14 - 17	<input type="checkbox"/> Dec 12 - 15	<input type="checkbox"/> Jan 23 - 26 (2017)	<input type="checkbox"/> Feb 1, March 1, 29, April 26 (2017)

\$15,000 (Standard)     \$3,000 (Module 1 only)     \$5,000 (Module 5 only)

**PERSONAL DETAILS**

Please invoice directly to me     Please invoice my Company

Name: \_\_\_\_\_

Company Name: \_\_\_\_\_

Address: \_\_\_\_\_

Company Address: \_\_\_\_\_

Postcode \_\_\_\_\_

Postcode \_\_\_\_\_

Email: \_\_\_\_\_

Company Email: \_\_\_\_\_

Mobile: \_\_\_\_\_

Phone: \_\_\_\_\_

Date of Birth: \_\_\_\_\_

**PAYMENT DETAILS** (Please tick)

Cheque

EFT

BSB: 633 000 / Acc #: 112626940  
Bank: Bendigo Bank  
Acc Name: FIRE UP Coaching

Visa/MasterCard 2.5% surcharge added

Cardholders Name: \_\_\_\_\_

Card Number:

Expiry Date: \_\_\_\_/\_\_\_\_/\_\_\_\_ CCV: \_\_\_\_\_

Signature: \_\_\_\_\_

**TERMS AND CONDITIONS**

**Registration confirmation:** Upon receipt of registration a written confirmation is sent. **Payment policy:** Non-refundable \$1,000.00 deposit upon registration, balance per payment schedule. Deposit is not refundable, at FIRE UP Coaching's discretion, it may be used as credit against future courses.

**Cancellation and transfer policy:** Requests must be made in writing. Cancellation fees: 25% more than 7, 50% less than 7 and more than 2, 100% less than 2, business days prior to course commencement. No charge for approved substitutes.

**Course cancellation:** FIRE UP Coaching reserves the right to cancel courses due to insufficient registrations or conditions beyond its control. **Privacy policy:** By completing this form participants agree to information being collected and used for registration and RTO reporting requirements in line with national privacy principles. **Safety and security:** Information, including after-hours measures, available on request prior to registration.

I have read and agree to the terms and conditions

Signature: \_\_\_\_\_

Date: \_\_\_\_/\_\_\_\_/\_\_\_\_



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